

March 26, 2018



Price Increase Announcement

Versico

Effective: May 1, 2018

Dear Valued Customer:

Due to increases in the cost of raw materials and freight, Versico will implement a price increase, effective May 1, 2018, on the following products:

- TPO membrane and accessories 5%
- Polyisocyanurate insulation 5%
- Adhesives, primers, sealants, and coatings 10%
- Fasteners and plates 5%
- Metal edging, coated metal, flat sheets, panels, termination bar 6-8%
- FAST Adhesive 10%
- All miscellaneous accessories 10%

In addition, Versico has implemented increases in freight charges for delivering their products to market which will affect our landed costs. These factors include: electronic log books, labour costs, supply and demand imbalance resulting from reduced driver availability, and increased fuel charges. As a result, there may be additional increases beyond the percentages above. All orders with the above products shipped on or after May 1, 2018 will be invoiced at the new pricing level.

Price pages reflecting these changes will be available from your account manager shortly. Should you have any questions or require further clarification, please do not hesitate to contact your account manager.

Thank you for your continued support and business.

Yours truly,

Convoy Supply Inc.