



June 14, 2021

Further to my letter dated April 15, 2021

Dear Valued Customer,

As we are seeing the light at the end of the COVID tunnel, we unfortunately find ourselves in another big challenge to our businesses. The industry is facing issues with product pricing and availability that are unlike anything we've seen before. Lead times get longer as our supply chain struggles to satisfy demand. Raw material shortages, transportation issues, and increased demand are driving prices up. We are all feeling the very real effects of these issues on the bottom line of our businesses.

We will honor existing quotes if the material quoted is available to ship prior to quote expiration. Requests for quote extensions will be considered, but at prices that include supplier increases. All new quotes will also include price increases.

We will continue to provide you with updates as we have them. We appreciate your support and continued business and are doing everything we can to minimize the impact to your projects. Please contact your sales representative if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Jamie Mantle", with a stylized flourish at the end.

Jamie Mantle
Vice-President of Sales